

Authority-Wide Financial Highlights

Fiscal Year 2026

Finance Committee Meeting

July 30, 2026



Authority-Wide Financial Highlights FY26

Authority-Wide Highlights			
	<u>FY25</u>	<u>FY26</u>	<u>Change</u>
Gross Revenue	\$39.8	\$42.2	6.0%
Gross Margin	\$21.0	\$22.5	7.1%
Net Operating Income	\$0.317	\$0.784	147.3%
Parking Revenue	\$9.7	\$10.9	12.4%
Food & Beverage Revenue	\$9.1	\$10.6	16.5%
Economic Impact	\$298.5	\$316.5	6.0%
Direct Spend	\$79.6	\$84.4	6.0%
Event Days	644	555	-13.8%
Attendance	970,256	904,201	-6.8%
* Dollars in millions			



Authority-Wide Financial Highlights FY26

The AMP				
FY25 v. FY26 Results				
		<u>FY25</u>	<u>FY26</u>	<u>Difference</u>
Totals	Events	135	108	-27
	Attendance	572,521	524,076	(48,445)
	Gross Margin/Event	\$39,042	\$43,708	\$4,666
	Gross Margin	45%	43%	-2%

Attendance

PC & PB's attendance down 17,000 combined

No significant Sporting events like NCAA or Gymnastics - down 37,000

Financial

PB's Gross Margin down - lost an average of \$3,500 per game - \$195k

PC 's Gross Margin down by \$4,000 per game - \$72k

No NCAA or multiple significant events vs FY25 - \$833k

Family shows helped overall Gross Margins



Authority-Wide Financial Highlights FY26

The RICC				
FY25 v. FY26 Results				
		<u>FY25</u>	<u>FY26</u>	<u>Difference</u>
Totals	Events Days	376	321	-55
	Attendance	252,277	242,999	(9,278)
	Gross Margin/Event	\$19,395	\$27,524	\$8,129
	Gross Margin	58%	58%	0%

Attendance

Event days impacted by construction

Down 3.6% - Not dramatic

Primarily caused by downward trend in Public Shows

- ComicCon and RV/Boat Show down 7,000

Financials

Events posted strong results

Rev up \$330k

Gross Margin up \$322k

Parking posted amazing results

Rev up \$1.0m

Gross Margin up \$847K

F&B posted amazing results

Rev up \$1.449m

Gross Margin up \$835k



Authority-Wide Financial Highlights FY26

The VETS				
FY25 v. FY26 Results				
		<u>FY25</u>	<u>FY26</u>	<u>Difference</u>
Totals	Event Days	133	126	-7
	Attendance	145,458	137,125	(8,333)
	Gross Margin/Event	\$12,796	\$13,036	\$240
	Gross Margin	27%	23%	-4%

Attendance

Fewer Comedy dates offset by Concerts

Fewer Family shows and RIPO down – 6,400

No Podcasts – 3,500

Financial

Concerts operated at a much lower Gross Margin - \$193k



Authority-Wide Financial Highlights FY26

	FY25	FY26	Year over Year
Total Revenue	\$3,909,000	\$4,373,000	12%
Monthly Passes	\$3,044,000	\$3,325,000	9%
Daily Parkers	\$727,000	\$889,000	22%
Events	\$88,000	\$94,000	7%
EV Chargers	\$7,700	\$20,000	160%
Retail	\$42,000	\$45,000	7%
Traffic Volume	124,412	164,551	32%
Traffic Vol. Daily	341	451	

- Trend is up across all parking categories
- Larger jump in Daily Parkers versus Monthly Passes
- EV Charger revenue up by a significant amount
- Traffic volume is the number of cars entering the garage daily

