

THE RHODE ISLAND CONVENTION CENTER AUTHORITY
FINANCE COMMITTEE MEETING

February 21, 2023

A meeting of the Finance Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on February 21, 2023. The meeting was held in the James McCarvill Boardroom, Second Floor, Rhode Island Convention Center, pursuant to notice, at the Rhode Island Convention Center, One Sabin Street, Providence, RI 02903 and the AMP, One LaSalle Square, Providence, Rhode Island.

Board members participating were Jeffrey Hirsh, Peter Mancini, and Edward Feldstein.

Also in attendance were Dan McConaghy, Dana Peltier, Linda Maroun and Melissa Lasko O'Connor, RI Convention Center Authority; Dan Schwartz, Vets; Judy Ferriera, PFM; Larry Lepore, Rhode Island Convention Center and AMP; Michael Crawley, Citrin Cooperman; Bruce Leach, Legal Counsel and Eileen Smith, Recording Secretary.

Mr. Hirsh called the meeting to order at 10:35 AM. He asked for approval of the January Finance Committee meeting minutes. Upon a motion duly made by Mr. Feldstein and seconded by Mr. Mancini it was unanimously

VOTED: to approve the minutes of the January Finance Committee meeting.

Mr. Hirsh announced that the next meeting date would be March 28, 2023.

Mr. Hirsh asked Mr. Schwartz to report on the financial statements of the VETS. Mr. Schwartz reported that event income had a positive variance to budget. He reported that there were no ticketed events in January although Blue Cross held a meeting at the theater. Mr. Schwartz noted that the lack of ticketed events was consistent with prior Januarys. Mr. Schwartz stated that the VETS is rebounding from Covid and there are several sold out shows in the future. Mr. Leach asked if they are actual sell outs or are some tickets held. Mr. Schwartz stated for the last sell out, Straight No Chaser, only four tickets were held. (Financial Statements attached)

Mr. Lepore reported on the January financial statements for the Convention Center, AMP and Clifford Street Garage. Mr. Lepore stated that in January the Convention Center had an operating loss. Mr. Lepore stated that at the end of the fiscal year we will see a \$700,000 decrease in parking. He stated that monthly parking is not coming back. Mr. Lepore also noted that Food & Beverage is a concern. Discussion ensued regarding ways to improve those revenue streams.

Mr. Lepore reported that the good news is that the AMP is doing very well. Mr. Lepore noted that Disney on Ice settled in January and was a big success. Mr. Lepore continued that indirect expenses are higher than budget due to required maintenance and repairs that were not budgeted. Mr. Lepore also noted that we have seen increased utility costs. Discussion ensued regarding the

PC Friars. Mr. Lepore stated that the fans have gotten out of hand. He stated that numerous fake ID's were confiscated at the concession stands, seats were broken and stuff was thrown on the court. Mr. Lepore said that there will be an increase in police presence at concession stands at the next game. He noted that Sports Services does a good job in checking IDs. He said that the concession stands have the technology to detect phony IDs. Mr. Lepore was questioned on who would pay for the broken seats and extra police officers. He said that he will bill PC.

Mr. Lepore continued and stated that Clifford Street continues to be a great story. He stated that they are doing more transient parking than expected. Mr. Lepore said that he would like to find a way to keep the income from the Clifford Street Garage.

Mr. Lepore reported that the complex will begin working on a revised fiscal year ending 2024 budget and proposed 2025 budget.

Mr. McConaghy reported on the Authority and the consolidated financial statements. He stated that a settlement has been reached with ASM that will clean up those items that have been around for several years. McConaghy reported that the amendment to the ASM/SMG contract has been signed.

Mr. Crawley presented the January Statement of Net Position, Advanced Deposit Funding, Accounts Payable Aging and Accounts Receivable. Mr. Crawley stated that the settlement with ASM cleaned up the amount that we owed to ASM/SMG as well as the amount that ASM/SMG owed to RICCA, Donnie & Marie, etc.

Mr. McConaghy presented a review and consideration for award for the Finance Committee to review for recommendation to the Board on Thursday. He asked that they consider an award for the subfloor and also the dasher system for the AMP. Mr. Lepore stated that the subfloor is 10 years old and 4 to 5 years past its useful life. He said that its condition is contributing to the condensation issues on the basketball floor and damage to the ice. Mr. Lepore noted that two parties were considered, Athletica ArenaDeck and Covermaster Terracover. He said that our choice would be Covermaster Terracover for the reasons presented in the attached review. Upon a motion duly made by Mr. Mancini and seconded by Mr. Feldstein it was unanimously

VOTED to recommend to the Board Covermaster Terracover to replace the subfloor at the AMP.

The next request is to replace the dasher board system. This action would be to replace the existing 15 year old dasher board system. The current system is well past its useful life and it makes sense to replace the system while replacing the subfloor. Mr. Lepore stated that the P Bruins have reviewed and recommend a Crystaplex System and the NHL also recommends Crystaplex 6A Dasher Board System with Checkflex option. Mr. Lepore explained that the flexibility of the system makes for a better investment. Upon a motion duly made by Mr. Feldstein and seconded by Mr. Mancini it was unanimously

VOTED to recommend to the Board Crystaplex 6A Dasher Board System

Mr. Hirsh asked if there was any further business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Feldstein and seconded by Mr. Mancini it was unanimously

VOTED: to adjourn at 11:10 AM