

THE RHODE ISLAND CONVENTION CENTER AUTHORITY  
FINANCE COMMITTEE MEETING

June 27, 2023

A meeting of the Finance Committee of the Rhode Island Convention Center Authority (hereinafter referred to as "Authority", the "CCA" or the "Board") was held on June 27, 2023. The meeting was held in the McCarvill Boardroom, Second Floor, Rhode Island Convention Center, pursuant to notice, at the Rhode Island Convention Center, One Sabin Street, Providence, RI 02903 and the AMP, One LaSalle Square, Providence, Rhode Island.

Board members participating were Jeffrey Hirsh, Peter Mancini, Paul MacDonald and Steve Iannazzi.

Also in attendance were Dan McConaghy, Dana Peltier, Linda Maroun and Melissa Lasko O'Connor, RI Convention Center Authority; Dan Schwartz, Vets; Larry Lepore, Rhode Island Convention Center and AMP; Michael Crawley, Citrin Cooperman and Bruce Leach, Legal Counsel.

Mr. Hirsh called the meeting to order at 10:32 AM. He asked for approval of the May Finance Committee meeting minutes. Upon a motion duly made by Mr. Mancini and seconded by Mr. Iannazzi it was unanimously

VOTED: to approve the minutes of the May Finance Committee meeting.

Mr. Hirsh announced that the next meeting date would be July 25, 2023.

Mr. Hirsh asked Mr. Schwartz to report on the financial statements of the Vets. Mr. Schwartz reported that May was a big month for high school graduations, having hosted 13 of them. The venue also hosted 10 dance recitals. Parking was better than budget due to overflow from the Renaissance Hotel. Expenses were up as PFM accrued certain expenses as the fiscal year closes. Also, due to the success of several at-risk shows, the incentive accrual for PFM was increased. (Financial statement attached)

Mr. Lepore reported on the May financial statements for the Convention Center, AMP and Clifford Street Garage. Mr. Lepore reported that the RICC was profitable for the month of May. F&B had a particularly strong month with several events being hosted in the ballroom. Parking rebounded some with transient and event parking driving the better than expected results. Finally, from an expense standpoint, several key cost items were reallocated to and from the RICC to align costs more closely with building operations. This was the cause of the variances in several indirect line items. (Financial statement attached)

Mr. Lepore once again reported historical results at the AMP. May's rolling forecast, even with the reallocation of costs between the Clifford Street Garage, the RICC and the AMP is expected

to exceed \$1.5m. Pitbull was a huge success from all points of view. The show was sold out and the 50<sup>th</sup> Anniversary Gala was well received. The venue earned well over \$400k in gross profit for the show. The building also hosted seven college graduations which all went off without any issues. (Financial statement attached)

The Clifford Street Garage continues to perform well. An amount of \$2.1m was transmitted to the State on the date of this Finance Committee meeting. A reconciliation will occur after the audit and the Authority will true-up with the State at that time. The Dunkin Donuts retail location within the CSG opens on July 1, 2023. The solar canopy project kicks off on Thursday, June 29<sup>th</sup>. (Financial statement attached)

Mr. McConaghy reported on the Authority and the consolidated financial statements. Cash positions and performance by the various operations all point to an incredibly successful fiscal year. The consolidated rolling forecast for the Authority exceeds \$2.3m.

Mr. Crawley presented the May Statement of Net Position, Advanced Deposit Funding, Accounts Payable Aging and Accounts Receivable. Mr. Crawley reported that the ERTC proceeds from ASM Global should be received by month's end with an additional \$200k of interest. The current ratio remains remarkably strong at 2.61. All other measurements such as DPO, Advanced Deposit Funding and A/R continue to be strong. (Financial statements attached)

Mr. McConaghy presented two topics for discussion. First, he presented the budgeted plan to provide Authority staff with 3% raises. While a vote was not necessary, members of the Board agreed with proceeding. Secondly, Mr. McConaghy presented the necessity to go to RFP for insurance broker services. An RFP had been contemplated just prior to the pandemic but was put on hold. Our current broker, Starkweather & Shepley, has been with the Authority for some years now. It was determined that the time is appropriate to go back out to RFP.

Mr. Hirsh asked if there was any new business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Mr. Mancini and seconded by Mr. Iannazzi it was voted unanimously:

VOTED: to adjourn at 11:25 AM