

# Authority-Wide Highlights

Fiscal Year 2025

Finance Committee Meeting

July 31, 2025



# Authority-Wide Financial Highlights FY25

Authority-Wide Highlights			
	<u>FY24</u>	<u>FY25</u>	<u>Change</u>
Gross Revenue	\$37.0	\$39.0	5.4%
Gross Margin	\$20.1	\$21.0	4.5%
Parking Revenue	\$8.7	\$9.7	11.5%
Food & Beverage Revenue	\$8.2	\$9.1	11.0%
Economic Impact	\$335.0	\$351.0	4.8%
Direct Spend	\$75.0	\$78.0	4.0%
Event Days	650	644	-0.9%
Attendance	992,342	970,256	-2.2%
* Dollars in millions			





# Authority-Wide Financial Highlights FY25

The RICC				
FY24 v. FY25 Results				
		<u>FY24</u>	<u>FY25</u>	<u>Difference</u>
<b>Totals</b>	Events	406	376	-30
	Attendance	258,776	252,277	(6,499)
	Gross Margin/Event	\$15,987	\$19,395	\$2,610
	Gross Margin	55%	58%	4%
<b>Banquets</b>	Events	33	35	2
	Attendance	14,758	9,810	(4,948)
	Gross Margin/Event	\$13,544	\$14,533	\$989
	Gross Margin	40%	49%	8%
<b>Conventions</b>	Events	83	55	-28
	Attendance	10,321	10,053	(268)
	Gross Margin/Event	\$14,268	\$24,649	\$10,381
	Gross Margin	51%	61%	10%
<b>Meetings</b>	Events	86	71	-15
	Attendance	14,593	12,194	(2,399)
	Gross Margin/Event	\$9,097	\$17,422	\$8,325
	Gross Margin	46%	61%	14%

The RICC				
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<b>Totals</b>	Events	406	376	-30
	Attendance	258,776	252,277	(6,499)
	Gross Margin/Event	\$15,987	\$19,395	\$2,610
	Gross Margin	55%	58%	4%
<b>Public Shows</b>	Events	92	80	-12
	Attendance	118,763	99,381	(19,382)
	Gross Margin/Event	\$17,507	\$18,084	\$577
	Gross Margin	61%	60%	-1%
<b>Sporting Events</b>	Events	68	87	19
	Attendance	85,205	97,081	11,876
	Gross Margin/Event	\$15,221	\$16,121	\$900
	Gross Margin	50%	52%	2%
<b>Trade Shows</b>	Events	44	48	4
	Attendance	15,136	21,770	6,634
	Gross Margin/Event	\$16,021	\$18,034	\$2,013
	Gross Margin	59%	57%	-2%



# Authority-Wide Financial Highlights FY25

The AMP				
FY24 v. FY25 Results				
		<u>FY24</u>	<u>FY25</u>	<u>Difference</u>
<b>Totals</b>	Events	113	135	22
	Attendance	587,942	572,521	(15,421)
	Gross Margin/Event	\$39,903	\$39,042	(\$861)
	Gross Margin	47%	45%	-2%
<b>Concerts</b>	Event Days	8	9	1
	Attendance	51,110	63,451	12,341
	Gross Margin/Event	\$142,561	\$154,677	\$12,116
	Gross Margin	67%	65%	-2%
<b>P-Bruins</b>	Event Days	40	42	2
	Attendance	170,598	171,588	990
	Gross Margin/Event	\$877	\$1,626	\$749
	Gross Margin	2%	4%	2%
<b>PC</b>	Event Days	20	19	-1
	Attendance	169,613	135,553	(34,060)
	Gross Margin/Event	\$66,171	\$55,763	(\$10,408)
	Gross Margin	61%	55%	-6%

The AMP				
FY24 v. FY25 Results				
		<u>FY24</u>	<u>FY25</u>	<u>Difference</u>
<b>Totals</b>	Events	113	135	22
	Attendance	587,942	572,521	(15,421)
	Gross Margin/Event	\$39,903	\$39,042	(\$861)
	Gross Margin	47%	45%	-2%
<b>Family</b>	Event Days	26	30	4
	Attendance	127,698	128,078	380
	Gross Margin/Event	\$46,910	\$55,015	\$8,104
	Gross Margin	54%	53%	-1%
<b>Sporting</b>	Event Days	12	28	16
	Attendance	26,132	45,828	19,696
	Gross Margin/Event	\$53,977	\$29,435	(\$24,543)
	Gross Margin	50%	48%	-2%
<b>Graduations</b>	Event Days	7	7	0
	Attendance	42,791	28,023	(14,768)
	Gross Margin/Event	\$20,384	\$30,305	\$9,922
	Gross Margin	27%	34%	7%





# Authority-Wide Financial Highlights FY25

The VETS				
FY24 v. FY25 Results				
		<u>FY24</u>	<u>FY25</u>	<u>Difference</u>
<b>Totals</b>	Event Days	133	133	0
	Attendance	145,624	145,458	(166)
	Gross Margin/Event	\$12,526	\$12,796	\$270
	Gross Margin	27%	27%	0%
<b>Comedy</b>	Event Days	16	31	15
	Attendance	24,774	37,094	12,320
	Gross Margin/Event	\$24,437	\$15,738	-\$8,700
	Gross Margin	21%	16%	-5%
<b>Concert</b>	Event Days	15	11	-4
	Attendance	16,049	12,857	-3,192
	Gross Margin/Event	\$16,923	\$21,494	\$4,571
	Gross Margin	22%	21%	0%
<b>Dance</b>	Event Days	23	18	-5
	Attendance	21,111	20,800	-311
	Gross Margin/Event	\$6,650	\$9,581	\$2,931
	Gross Margin	43%	50%	6%
<b>Family Shows</b>	Event Days	38	28	-10
	Attendance	35,638	22,955	-12,683
	Gross Margin/Event	\$12,972	\$10,789	-\$2,183
	Gross Margin	24%	21%	-2%

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<b>Totals</b>	Event Days	133	133	0
	Attendance	145,624	145,458	(166)
	Gross Margin/Event	\$12,526	\$12,796	\$270
	Gross Margin	27%	27%	0%
<b>Graduations</b>	Event Days	10	9	-1
	Attendance	16,308	14,501	-1,807
	Gross Margin/Event	\$6,460	\$8,512	\$2,052
	Gross Margin	40%	47%	7%
<b>Meetings</b>	Event Days	6	11	5
	Attendance	7,185	7,283	98
	Gross Margin/Event	\$5,635	\$4,508	-\$1,127
	Gross Margin	38%	40%	2%
<b>Podcasts</b>	Event Days	2	4	2
	Attendance	2,235	3,586	1,351
	Gross Margin/Event	\$21,004	\$18,107	-\$2,897
	Gross Margin	22%	26%	4%
<b>RIPO</b>	Event Days	23	21	-2
	Attendance	22,324	26,382	4,058
	Gross Margin/Event	\$10,207	\$12,163	\$1,956
	Gross Margin	51%	53%	1%

